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Dear Hiring Manager,

I want to start by thanking you for reading this letter and giving me an opportunity to express myself.

I understand that you are looking for a candidate who has industry experience in cyber security and unlike many people I have much more to offer. This attributes to my experience in various domains and in different roles. After completing my computer engineering, I started working as a system engineer for India's largest IT service provider – Tata Consultancy Services. I specialized in SAP ERP and contributed to implementation, migration and support projects. I conceptualized and executed the GRC integration with the SAP security module that addressed various security concerns like access control to production environment, event monitoring, better control and enhanced visibility. This experience made me ready to step up the ladder and take up a higher role.

I moved to Colgate as a 'Business Analyst' and started handling its ecommerce website and several other internal applications. My job was to not only enhance the product features but also address any security implications due to the involvement of a lot of confidential data. I worked closely with various teams to establish risk profiling, maintain hardware and software asset inventory, ensuring scanning and patching activities are carried out. I worked with my team to generate various reports to track security activities and highlight concerns if any. Along with this, I created a system architecture to replace 3 legacy applications with ServiceNow Vulnerability Management and CMDR. This was projected to improve exception handling process, and management of security incident including triaging and remediation. With the intention to improve further upon my technical and managerial skillset, I decided to pursue my higher studies in Management Information Systems and hence moved overseas.

I then started working as a security consultant at EY and with experience in multiple security domains – Application security, Cloud Security and Vulnerability Management. Currently, I am working as a senior cyber security consultant at Visa and leading the third-party lifecycle program. With **over 8 years** of professional experience in the technology space, and countless repetitions of shipping quality secure cross-platform deliverables, I offer the proven business acumen, technical and analytical skills, problem solving and record of customer excellence that you are seeking for this job opening.

While my job experience has given me a well-rounded skill set, including first-rate analytical abilities and a good market sense, I particularly excel at:

• Implementing effective cyber security governance plans to delivering proactive information security and threat management services to large organizations

• Maintaining optimal security and business continuity. Gaining deep business knowledge in terms of its vision, strategy, and roadmap

• Build secure application programs by conducting assessments, identifying gaps and providing recommendations

I'm confident that my strengths in cyber security planning, information security, product experience, vast domain knowledge and IT operations will help to prove myself extremely valuable to your company. I would love and appreciate the opportunity to meet with you and further discuss my qualifications and the requirements for this role in detail, if possible. Thank you for your consideration, and I look forward to speaking with you soon.

With Optimism, **Akanksha Pathak**